The Board of Directors met on November 2, 2017 at Mackenzie’s in Malvern. Present for the meeting were Shawn Casey, Quinton Davis, Barney Heller, Dan Post, Will Fellmuth, Krishan Saini, Mike Padula, Gary Horninger and Steve Cole.

Meeting was called to order at 5:45 pm.

The October Board meeting minutes were approved.

**November Dinner meeting:**

The next dinner meeting will be 11/30/17 at Maggiano’s in King of Prussia. Yaghoob Farnam will present his development of Snow Melting Concrete.

There was a request to remove the picture with the guy in the hard hat used for meeting announcements. Barney will work with Barbara to find a better picture.

**January Dinner meeting**

Mike Padula will see if we can have a discussion on mass pours in the Philadelphia area. This could potentially attract ready mix companies such as Castor, Action and JDM to our dinner meetings.

**Elections for new Directors**

We have 3 open slots for directors. Steve Lane’s term is expiring. Barney will see if he wants to continue. Quinton Davis and Dan Post expressed interest in the positions. Jeff Kashuba is another consideration. Will Fellmuth may get placed on the ballot also. We briefly discussed having the elections run electronically rather than through the mail. It was unanimously voted to go electronic. No one was concerned about the North Koreans or Russians interfering with our elections.

Along with the elections, we should send out chapter dues requests. We discussed the organizational dues which is currently $140 and includes up to 4 employees. We decided to push the organizational dues up to $200 and maintain the 4 employees. The registration form needs to be taken down from our website and redone. Barney will discuss with Barbara.

**Awards Dinner**

Quinton Davis has been able to secure the Awards dinner to be held April 18, 2018 at the Valley Forge Casino. We still need to review the contract, but it looks like the best venue for our event. We need to guarantee $50 per person to reserve a room that can fit up to 250 people. Quinton has initially estimated 100.

Quinton will arrange a conference call with all who are interested in helping in the Awards dinner. Barney will try to entice Inga Saffron from the Philadelphia Inquirer to be one of the judges.
**Student Beam Competition**

Steve Cole has set the date for the competition at April 7, 2018. Invites have been sent to the local universities. Steve has adjusted the rules for the competition to make it more interesting. We have received inquiries from schools outside our area who also may participate.

We discussed adding two second place prizes to the two first place prize. We can revisit this when we get an idea of the size of the competition.

**LinkedIn**

A few people have joined our LinkedIn site, but we need more. One way is to put informative blogs on the site. If anyone has some interesting pieces, please send to Barbara. She can then forward them to Dan to include on our site.

**Certifications**

Mike Padula will have the new schedule for 2018 to Barbara before Thanksgiving. There will be no certifications before March, 2018. We should have the new schedule on the website by December.

Preordering exams is becoming more important. Paying freight adds to the expense. If we preorder books, we don’t have to pay freight. Mike will give Barbara a list of exams and approximate quantities.

Getting paid for flatwork exams has become an issue. We have given some exams before getting paid which ends up a problem. As a rule we don’t want to schedule any exams without payment up front.

We discussed pricing for exams. Currently we are in line with other ACI chapters on pricing. We decided not to change anything at this time.

Exam preparation has been lacking by students. We need to add some language to our registration forms that emphasize preparation. Mike will give wording to Barbara to incorporate into our forms.

ACI National keeps a database of certified professionals in our area. We could be proactive and contact these people when their certification is about to expire. We should do this if we have openings in our exams.

**Next Meeting**

Since we are looking at Valley Forge Casino, we would like to have our next Board meeting there on Wednesday, December 13 at 5:30. There was a general consensus that evening meetings are better than mornings. We are still looking to move the board meetings around to try to accommodate our members. Mackenzies’ was a nice venue, but difficult for several people to get to.